



Collins Bay Yacht Club Newsletter



IN THIS ISSUE

Commodore's Corner	1
The Helm	3
Junior Skipper Award	4
The Helm	х
Toronto Boat Show 1	5
Toronto Boat Show 2	7
Kingston Sail Loft	7
Mid-Winter Cruise	8
CORK - Free Training	9
Able Sail Kingston - Fundraising Event	10
Parks Canada Passes and Permits	11
Marine Outfitter's Expansion	13
Executive Committee	18

Commodore's Corner

As I write this entry for the February edition of the CBYC Mixer, it is actually the beginning of March (yes...we're a little late this edition) and one could say that it has roared in like a lion. Wind and heavy rain blasted our capital city yesterday (the 1st of March), melting a great deal of the snow and flooding many of our streets. To our dismay, Hélène and I discovered a nasty leak in our basement, which fortunately trickled its way around all of the expensive stuff to the floor drain ... still though ... arghhh! However, the upside is that if the myth holds true, (I will choose to accept it as fact) March will leave us like a lamb. And that, of course, means that by early April many of us will be able to begin working on our boats in earnest to get them ready for spring launch.

From a club activities' perspective this was a quiet month with the notable exception of the annual CBYC Mid-winter Cruise. Many thanks to Pat and David for yet again hosting this fabulous event!

At this month's meeting, members of the executive had the great pleasure of recognizing and awarding a trophy to a very impressive young gentleman. Niko Carrillo Kuhnemann was awarded the Junior Skipper Award, which is presented annually to the student who has shown the strongest development. The CBYC sailing school instructors choose the successful candidate based on their assessment. Due to a travel commitment, Niko and his mother were unable to attend the annual CBYC banquet in November to receive his award. As such, this was presented to him during our February executive meeting on the evening of February the 15th. Niko was accompanied by his mother Sylvia and read an inspiring speech he had written for the occasion, which we've included verbatim in this issue of the Mixer along with a few photographs of him being presented with his award.

With respect to club business, we are pleased to announce that members will now be able to pay their memberships using PayPal. I believe that there are a few small details being ironed out. However, as a test, several members of the executive, including myself, have actually successfully submitted their payments via this new system. An official announcement will be sent out shortly.

With respect to spring, summer and fall activities, it is our intention to post the club's calendar of events very shortly, most likely within the next couple of weeks. Please note that we are still hoping that people will come forward with thoughts and ideas for the July 1st party we would very much like to host at our home port, Collins Bay Marina in honour of Canada's 150th birth-day. There seems to be much interest ... but to be frank, people are very light on sharing in the planning. Please give it some thought.

Finally, many of you have been or will be traveling during these last weeks of winter. Please feel free to send us a story and photos of your adventures to share with your fellow members through this newsletter.

In the meantime folks, have a great month of March.

Warm regards,

Peter Feltham (Cattitude) Commodore, CBYC

From the Helm

The winter has been busy at the marina. Dock repairs are in full force with Gerry and Dave working hard to have them done before launch! Gerry has made a make shift work shop out of barges to keep them out of the weather and be able to continue welding all winter!

The fuel dock is being repaired and extended by 10' on each end for the upcoming season. This will allow 2 boats on the

fuel dock at one time!

Launch begins April 19th. The <u>launch cal-</u> <u>endar</u> is on the website. Let the office know your preferred date as soon as possible so that you are not disappointed.

We are looking forward to the upcoming season!



Lori and Gerry Buzzi (A Perfect Waste of Time), Collins Bay Marina

Most Improved Sailing Student Award

Mr. Dickson and honoured CBYC members,

Every summer my mom shows me all the camps that are available and lets me choose what I want to do. Two summers ago when she asked me if I wanted to sail I jumped at the chance. My first week it was very scary and I didn't know what to do. The thought of being skipper horrified me. But the next week I got more comfortable being on the boat and on my last day I got to be skipper and it was really fun. But that was my last day and

I had to wait a whole year to sail again. This summer I got to be skipper almost every day and I got a lot better. I had an amazing time at sailing school and the instructors made it so much fun. My favourite moment was when we capsized at the dock and the mast flung a whole bunch of mud at us. I stunk so bad! The turtle parties were also a lot of fun. I also liked it when we did an instructor sail and sailed to the islands. When we turned around to go back our instructor fell out! The second time we got to sail to the islands when we turned around to go back it started to rain so I had to sit there being towed in the rain with a sprained thumb. It's all part of the fun though.





I want to say that the instructors at CBYC are amazing. They are really patient and taught me a lot. I felt very safe with them. The most important thing is that they made learning to sail really really fun. I especially liked Meggi. I don't know if I would be getting this award if it wasn't for her. I really hope she will be there to work with me next year.

He sailed or windsurfed almost every day in the summer after

work for many years. I think he was addicted. Even though he died 27 years ago, we have

a very strong connection. The fact that I learned to sail so fast is because Opa was with me every step of the way. My mom used to tell me stories of how she and Opa always sailed together on their Laser when she was growing up and the great talks they had. They also went overnight sailing with my Oma and friends on big sailboats. She loved sailing with her dad. I want to start sailing with my mom now so we can have those special moments too. Me, my mom and my Opa.

Thank you again for this award and you can definitely count on me working on my CanSail 3 next summer! I can't wait!

Niko Carrillo Kuhnemann



Toronto Boat Show January 20-22, 2017

On Friday, January 20th, ten winter-weary CBYC sailors were looking forward to going to the T.O. Boat Show by train. Due to a mechanical issue, the train had to be rolled back to the main station a few minutes after departing the platform. Some were wondering (quite loudly, in fact) if perhaps *Oriana's* captain, Larry Graham - holder of 2016's *Lead Life Ring Award* - was somehow involved in this mishap. We're happy to report that no drills were in his possession at the time. The issue was quickly resolved and on our way we were! It was like going on a school trip - the gals choosing to sit together on one side of the aisle catching up while the guys sat on the other side of the aisle chatting about boat toys.

Upon arriving at Union Station, Wendy Hope (*Shimmer*), who knows T.O. quite well, led us through the maze of the underground concourse straight to our hotel, but not without a pit stop at an LCBO along the way, of course. Just a quick note if you are ever walking with Wendy, you'd best have your running shoes on. Boy can she walk fast! That evening, we enjoyed an amazing dinner at Nota Bene, a



recommendation made by Wendy.

Saturday morning all were up early and eager to get to the Boat Show to see all of the new boats and toys. Of course, the first item on the agenda was to see the sailboats on display. Sadly, with each passing year, there are fewer and fewer sailboats. Afterwards, the group split up, going to different sections of the boat show

> depending on priorities and interests (e.g. gathering information on a particular research topic, purchasing safety equipment, taking in a lecture, etc.).



ISSUE 209



neighborhoods' and worth a visit. Then

On Saturday evening, we yet again enjoyed a great meal together. This time Wendy's recommendation was <u>Earl's</u>. After dinner, the Hopes graciously invited the whole gang to their suite and hosted a surprise birthday party for Dave Nickerson (*Panecea*).

On Sunday morning some returned to the Boat Show to take in some lectures while the rest decided to take a walk and explore Chinatown and Kensington Market. This is where the CBC TV show <u>King of Kensington</u> with Al Waxman was filmed. Kensington Market is known to be one of Toronto's most vibrant and diverse





All in all it was a great weekend - a bit of an escape from winter, and as always, a great time spent with good friends.

See you all in the 2017 boating season. Let's celebrate together our amazing country's 150th. We are so fortunate to be living in this great country, and for many of us, so proud to serve/to have served.



Scribe: Gail Graham (Oriana)

FEBRUARY 2017

Toronto Boat Show January 25, 2017



So the 5th edition of the Fenderhead sponsored excursion to the TO Boat Show has came & went and we surmise that all 37 winter boaters enjoyed the event.

We enjoyed putting it together and genuinely hope the winners of our contests enjoyed the spoils (Al, Andre, Bob and others). A few folks even admitted they learned something! Like who'd a thunk George Cuttle liked to sip and was an original owner of Gordon's

Marine?! You might get some trivia points with that one!!

On a final note, the *Fenderheads* have decided to take a break from organizing this event so others may want to take up the event. We have excellent handover notes!



Fair winds to all.

Skipper Scribe John Morrison (Luffin Life)

Kingston Sail Loft

Kingston Sail Loft has a new home at 774 Baker Crescent @ 5 minutes from Collins Bay Marina! Click <u>here</u> to see how to get there. Click <u>here</u> to visit their Facebook page.



Mid-Winter Cruise

Pat Russell and David Ward (*Wind Song I*) once again opened up their beautiful home in stylish Westboro to host CBYC's members for the annual **Mid-Winter Cruise**. How many "annuals" has this been? Too many to remember exactly apparently, but it has been over ten years, may 12 or 15 years.

This years' cruise counted about ten couples and although this was a slightly smaller number than usual, it provided everyone with an opportunity to chat with one everyone. To encourage getting to know one another better, dining arrangements were changed up between the main course and dessert. Half of the guests sitting at each dining table had to move over to the other table to mixing the groups up.

It's events like these that keep the club members connected between seasons. Thank you very much Pat and David for making it happen again this year. Also, many thanks to Claudia and Bill for pitching in and helping with the event. And finally, thanks as well to all those who contributed mains, salads appies and deserts towards the potluck. It was all delicious!



ISSUE 209

CORK Offering Free Training

CORK's vision is to be recognized as the preferred provider of multi-class regattas in the largest freshwater sailing facility in the world. We recognize that the timely collection, processing and communication of racing results is a critical factor in achieving this vision. We also recognize that our capability in the results area has fallen off recently.

2017 is the year we are going to rebuild that capability through a concerted campaign of documentation, recruiting and training.

Starting with documentation, we are upgrading *CORK Sailwave for Dummies* – step-by-step directions for the setup and operation of <u>Sailwave</u> at CORK drafted in 2016. The new CORK Scoring Guide describes the entire CORK Scoring System based on Sailwave and including the roles and responsibilities of the Results Team. Importantly, it outlines the functional relationships with other key teams in CORK's Regatta Execution Model, i.e. Registration, Volunteer Support, Race Management, Jury and Media & Marketing.

Where *CORK Sailwave for Dummies* was intended to help relatively new volunteers easily complete routine duties, the new CORK Scoring Guide will help all members of the Results Team know what needs to be done before, during and at the end of the regatta. The Guide will help all regatta participants understand the nuances of scoring for multi-course, multi-class regattas with detailed instructions and worksheets on, for example, setting up the qualifying and final series of racing (i.e. flights and fleets).

The first edition of the Scoring Guide will be completed by 1 April. The Scoring Guide will be renewed annually to stay up-to-date on improvements in Sailwave and in CORK's Scoring System.

Then comes training. The project team will draft a training curriculum based on the Scoring Guide. Before CORK's 2017 season begins, CORK will host two training workshops. The first weekend training session on 22 -23 April will test-run the curriculum and update the CORK Scoring System accordingly. The second session, which will take place in early August, will prepare members of the Results Team for scoring CORK's 2017 regatta series. Feedback from both sessions will be used to adjust and advance the quality of the CORK Scoring System.

CORK's Chief Scorer Christine Searle leads the project team. She will also lead the training workshops with the help of Peter van Muyden – an International Race Officer who has dedicated countless hours to improving Sailwave and to apply the Rules of Sailing to scoring international regattas.

That is the program – complete, step-by-step documentation and training. But we need people! So, CORK is

offering this training for free and all we ask is for a willingness to be a part of the CORK Scoring Team for one summer regatta (4-5 days). In return, you gain a skill that you can use at your home club or take on the road to other events.

Please mark the date of 22-23 April and either email us at **results@cork.org** or talk to Janice **Wilby** at the club or at **Marine Outfitters**.



ISSUE 209

FEBRUARY 2017

Able Sail Kingston

Fundraising Event Saturday, March 4th



Parks Canada Passes and Permits

While checking out the Boat Show this year, I came across a booth for **Parks Canada** and picked up a <u>2017 Discovery Pass</u>. I thought that this would be a great to share the details with my fellow club members.

For all of 2017, this pass gives the holder unlimited opportunities to enjoy **National Parks**, **National Marine Conservation Areas** and **National Historic Sites** across the country!

Details:

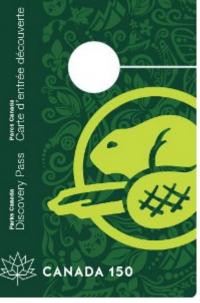
- You only need to order one pass for your group or family if you are all travelling together. A 2017 Discovery Pass is valid for
- everyone arriving in the same vehicle at a national park, or arriving together at a marine conservation area or historic site.
- The Discovery Pass is only accepted at national historic sites which are operated by Parks Canada.
- Activities such as tours or parking that normally carry a separate fee may not be covered by the Discovery Pass.
- Camping fees are not included with the Discovery Pass.
- Validity Period: January 1, 2017 to December 31, 2017.
- Display: The 2017 Discovery Pass must be hung from the rear view mirror of the vehicle facing forward or it can be placed on the front driver side dashboard facing up.

The other thing I picked up, while at the show was a <u>Seasonal</u> <u>Lockage Permit</u>, free for 2017. Parks Canada was issuing passes in advance at the boat show but for people who did not attend the event, you will be able to go online soon and order yours. The permit is valid for the entire navigation season, and provides passage for your recreational vessel through any number of Parks Canada's lock systems, at all National Historic Canals across Canada:

Locations in Quebec:

- Carillon Canal National Historic Site
- Chambly Canal National Historic Site
- Lachine Canal National Historic Site
- Sainte-Anne-de-Bellevue Canal National Historic Site
- Saint-Ours Canal National Historic Site





Locations in Ontario:

- Rideau Canal National Historic Site
- Trent-Severn Waterway National Historic Site
- Note: St. Peter's Canal (Nova Scotia) and Sault Ste. Marie Canal (Ontario) National Historic Sites do not require a lockage permit for recreational vessels.

If you have questions regarding the above information, please contact our National Information Service at 1-888-773-8888 or <u>information@pc.gc.ca</u>.

Written By: Leigh Marsalekova, your friendly neighbourhood Social Director

Click <u>here</u> for information about free a Seasonal Mooring Permit.



Marine Outfitter's Expansion

Over the course of the fall and winter of 2016-2017, our local Collins Bay chandlery **Marine Outfitters** (formerly Pride Marine), owned and operated by Dave and Janice Wilby, has been going through what can only be described a major metamorphosis.

Dave and Jan agreed to sit down and be interviewed for the *CBYC Collins Mixer*. So on a rainy Saturday morning in late February, Hélène and I met them at their newly-expanded location at **4033 Bath Road**, just across the road from its previous location.



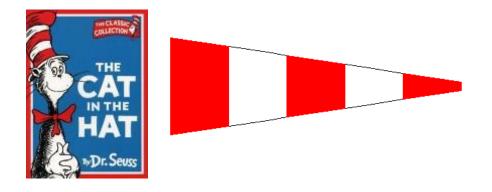
Upon entering the new store for the very first time, we were immediately impressed with the amount of work that has been done to date. The place is twice as big as the previous location, which also served as their home for the past 16 years. We had the opportunity to ob-

serve Dave and Jan and their team somehow manage to juggle stocking the shelves with merchandise, finishing bits of construction, greeting and serving customers who steadily trickled in throughout the morning, and providing an update or a tour to the curious visitors who dropped in throughout the morning just to see the new place. Where did Marine Outfitters get its start? It all began when Dave was still in high school. He had accepted a summer job cutting grass and doing odd jobs for a gentleman back in Toronto, which included taking care of his sailboat. That's when Dave developed a passion for sailing. He eventually went on to own a number of sailboats which ultimately, combined with his business background, provided him with the knowledge and skills he needed to successfully make the transition one day from working in the banking industry to marine retail. Oh yes, Dave was once the youngest branch bank manager ever appointed by National Trust which was eventually absorbed by the Bank of Nova Scotia.

In 1999, following 15 good years in banking, the then new owner of **Loyalist Cove Marina** presented Dave with an opportunity and asked him if he would be interested in moving to Bath and opening a marine store. With his passion for sailing, his financial background, and a need for change, Dave made the leap. He left Toronto and a successful career and moved into an old cottage on the marina property and single-handedly opened the first iteration of **Pride Marine**, a 500-square foot store, which also doubled as his sleeping quarters. Why **Pride Marine**? Many of Dave's boats were christened "Pride", the name of a favorite 1984 song written and performed by the famous Irish rock band U2.

Over time, Dave came to understand that the distances folks expected to travel in this part of Ontario could not be equated to what one might expect to travel in the Toronto region for a similar purpose. In short, it eventually became apparent that customers living in Kingston were often reluctant to travel to Bath to visit his store. Given that the bulk of the boat owners and prospective customers lived in and around Kingston, Dave made a decision to move the business closer to the city. In 2001, he purchased a small cottage on the Bath Road at Collins Bay and relocated his home and business. Following several additions to the property, this once modest store eventually grew into what it is today.

The summer of 2001, Dave and Jan who had known each other on a casual basis for several years through the racing community, became a couple. Janice (Jan), a former pharmaceutical sales representative from Toronto, also an avid sailor, had come to CORK several years in a row to crew with friends. On a fateful day that summer, because of a postponed race while crewing on the same boat, the two "acquaintances" struck up a conversation which clearly generated sparks of greater interest that went beyond sailing. In Dave's own words, it was after this fortuitous interlude that "the chase was on". Now we don't quite know who chased who but clearly, someone was successful and romance ensued. Dave and Jan will describe this chance interlude to have gotten to know each other better as the "The Cat in the Hat" moment, after the Dr. Seuss character who bears a striking resemblance to the postponement regatta race flag seen here.





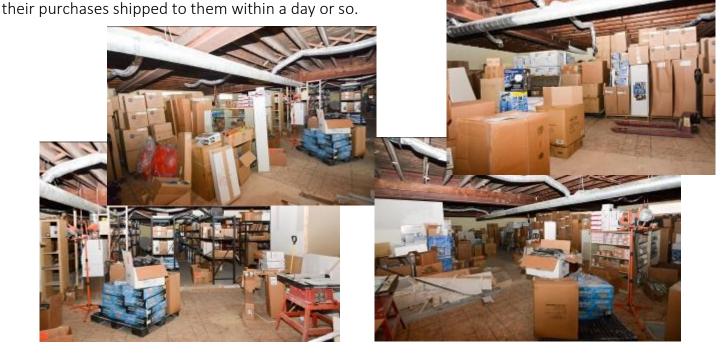
Some 16 years later, Dave and Jan are solid partners in the business, sharing virtually all of the responsibilities and decisions that have made Marine Outfitters the success it is today.

Their son Josh, now 12 years old, is both an avid hockey player and sport fisherman. Josh has joined his parents in participating in the business and has designed and set up a well-stocked fishing supply section in the store catering to those who enjoy casting a hook and line. Josh will be responsible for managing this section of the store.

Very early on in Dave's venture into the marine retail business, companies such as eBay were still very much in their infancy and virtually unknown by the masses. He quickly



understood the importance that the internet would eventually have on retail sales and had the foresight to begin developing what has arguably become one of the best online chandlery websites in Canada. Over time, this has grown to be an immensely powerful element of the business and has propelled the visibility of this Kingston-based company literally around the world. Online shoppers conducting a Google search across a range of relevant products will often find Marine Outfitters listed at, or near the top of the delivered search results. Combined with an increasingly robust shipping and receiving practice and tightly integrated with the business's financial system, the Marine Outfitters website allows both customers and the sales team to quickly establish whether or not a desired product is available and in stock, in addition to providing the most up-to-date pricing with just a few mouse clicks. The website also provides users with detailed information, articles and tools surrounding products and relevant technologies to guide customers and help them better understand their needs and make purchasing decisions. With the latest expansion and increased floor space supporting both the retail and storage elements of the business, the company has been able to significantly increase the stock levels they keep on hand. This ensures that walk-in customers are likely to get the product they are looking for immediately and that online shoppers can have



Several years ago, another large Ontario-based marine business, jousted with Dave and Jan for the use of the original Pride Marine name, which Dave had registered when he first began the business in 1999. Rather than going through a complicated and potentially protracted and expensive exercise to retain the former name, Dave and Jan made what they consider today to be a great decision and successfully put forward an offer to sell the Pride name to the other company. The proceeds permitted them to rebrand and to take on the Marine Outfitters name that we are familiar with today. In retrospect, there is a sense that the rebranding has in fact served to better define and represent the company's raison d'être as envisioned by the owners. In 2017, Marine Outfitters is perhaps one of the most well-known and successful chandleries around and boasts an ever growing, online client base which literally reaches around the globe as far as Japan and Australia!

With respect to future plans, Jan and Dave don't see making any more big changes for the next 5 years or so. Eventually, they would like to get the business to a point where they could enjoy some time off and disconnect from the business from time to time. This, of course, is often a challenge for family-run businesses, given that successfully maintaining the operation usually requires a broad set very specific skills and knowledge which are typically developed over the course of building the business. With respect to the former location, Jan says that the Wilby family will continue to live in their beautiful home above the old store overlooking Collins Bay, but have yet to decide what they will do with the now empty ground floor retail space. During our conversation, Jan wistfully confides that she often thinks that it would be nice to set up a small bakery and coffee shop in this facility which would be available not only to guests arriving by car from Bath Road but also to boaters arriving by water from around the bay. (The writers of this article would like to go on record and state that they think that this is a wonderful idea!)

Although their clientele may be eagerly wishing for an early spring with dreams of getting their boats into the water sooner than later, one can only assume that Dave and Jan may secretly be hoping for a bit of a delay in the change of season in order to give them the chance to fully complete the finessing of their new showroom. In a few short weeks, one of the sure signs of spring in Kingston will present itself and along with the melting of the ice covering our waterways, a great numbers of enthusiastic boaters will begin crowding into the store to acquire the boat toys and jewelry they've been thinking about the page Ganadian winter.



Although all of the major construction is now complete, these are still early days for the newly-minted store. One might be forgiven for getting a sense of "organized chaos" when walking into Kingston's new "mega-chandlery" today. There are still the tell-tale signs of recent renovations, combined with many unopened boxes stacked and scattered about, waiting to be unpacked and organized across the already partially stocked shelves, bins and hooks that crowd the floor space and line the walls. Regardless, finished or not, Dave and Jan assure us that Marine Outfitters' new location is open for business and as always, they along with their competent and very friendly staff are standing by and are

ready to help!



Dave and Jan are planning a "Grand Opening" event for the new facility in April, so stay tuned!

Contributors: Peter Feltham and Hélène Hubert (Cattitude)

The 2017 Executive Committee

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Boating Courses

Canadian Power and Sail

Click <u>here</u> to register online